

## ULI San Diego-Tijuana National Product Council Members 2016

<b>Council Name</b>	<b>Member Name</b>	<b>Company</b>	<b>Title</b>
<b>Affordable/Workforce Housing Council (Gold Flight)</b>	Paul Kudirka	Fairfield Residential Company LLC	Senior Vice President
<b>Commercial and Retail Development Council (Green Flight)</b>	Bradley A. Geier	Merlone Geier Partners	Chairman
<b>Community Development Council (Blue Flight)</b>	Robert B. McLeod	Newland Real Estate Group	Chairman/Chief Executive Officer
<b>Community Development Council (Blue Flight)</b>	Vicki R. Mullins	Newland Real Estate Group	Executive Vice President/Chief Financial Officer
<b>Community Development Council (Blue Flight)</b>	Chris Stephens	Mintz Levin	
<b>Community Development Council (Gold Flight)</b>	Beth Callender	Greenhaus	Principal
<b>Community Development Council (Gold Flight)</b>	Peter F. Dennehy	Meyers Research LLC, a Kennedy Wilson Company	Senior Vice President, Advisory
<b>Community Development Council (Gold Flight)</b>	Timothy C. Durie	Newland Real Estate Group	Senior Vice President Human Resources
<b>Community Development Council (Green Flight)</b>	Connie L. Emmitt-Stern	The Resmark Companies	Executive Vice President of Investments
<b>Community Development Council (Green Flight)</b>	Todd Ochsner	Roni Hicks & Associates	Vice President - Marketing Strategy
<b>Community Development Council (Green Flight)</b>	Belinda M. Sward	Strategic Solutions Alliance	Founder and CEO
<b>Community Development Council (Green Flight)</b>	Malee C. Tobias	Newland Real Estate Group	Vice President - Research
<b>Entertainment Development Council</b>	Alexander Liftis	Terramar Retail Centers, LLC	Senior Vice President of Development

<b>Entertainment Development Council</b>	John Murphy	Regency Centers	Vice President, Investments
<b>Global Exchange Council</b>	Scott D. MacDonald	Shopping Center Solutions	Chairman
<b>Healthcare and Life Sciences Council</b>	Ross Caulum	Scripps Health	Assistant Vice President
<b>Hotel Development Council</b>	John C. Kratzer	JMI Realty, LLC	Chief Executive Officer
<b>Industrial and Office Park Development Council (Blue Flight)</b>	Dennis Cruzan	Cruzan	CEO
<b>Industrial and Office Park Development Council (Gold Flight)</b>	Don Ankeny	Westcore Properties, LLC	President/CEO
<b>Multi-Family Council (Blue Flight)</b>	Gregory R Pinkalla	Fairfield Residential Company LLC	Chief Executive Officer
<b>Multi-Family Council (Bronze Flight)</b>	Sarah Kruer Jager	Monarch Group	Principal, Investment & Development
<b>Recreational Development Council (Blue Flight)</b>	Jonathan P. Fredricks	Welk Resorts	President & CEO
<b>Recreational Development Council (Blue Flight)</b>	Jeff Woolson	CBRE	Managing Director, Golf & Resort Properties
<b>Recreational Development Council (Red Flight)</b>	Cate Thero	Replay Resorts	EVP Sales & Marketing
<b>Redevelopment and Reuse Council</b>	Daniel E. Johnson	SCS Engineers	Vice President/Project Director
<b>Residential Neighborhood Development Council (Blue Flight)</b>	Christian Foulger	HomeFed Corporation	Vice President
<b>Residential Neighborhood Development Council (Blue Flight)</b>	Kenneth Scott Perlman	John Burns Real Estate Consulting	Principal
<b>Residential Neighborhood Development Council (Blue Flight)</b>	Teri Slavik-Tsuyuki	Newland Real Estate Group	Senior Vice President & Chief Marketing Officer
<b>Residential Neighborhood Development Council (Blue Flight)</b>	Aaron Smith	Roni Hicks	Vice President-Strategic Planning & Operations
<b>Residential Neighborhood Development Council (Gold Flight)</b>	R. Randy Goodson	Accretive Investments Inc.	Partner/CEO
<b>Senior Housing Council</b>	Dale Boyles	Alliance Residential Company	Managing Director Senior Housing

<b>Senior Housing Council</b>	Mitchell K. Brown	Kisco Senior Living	Chief Development Officer
<b>Senior Housing Council</b>	Timothy J. Fox	Senior Resource Group	Executive Vice President
<b>Small-Scale Development Council (Blue Flight)</b>	Lev Gershman	Timeline Partners	Managing Partner
<b>Transit Oriented Development Council</b>	E. Garth Erdossy	Trammell Crow Company	Senior Managing Director
<b>Transit Oriented Development Council</b>	Michelle Lord	Fairfield Residential Company LLC	Senior Vice President
<b>University Development and Innovation Council</b>	Gary Halbert	City of Chula Vista	City Manager
<b>University Development and Innovation Council</b>	David Malmuth	I.D.E.A. Partners, LLC	Partner
<b>University Development and Innovation Council</b>	Halé Richardson	HomeFed Corporation	Director of Marketing & Communications
<b>Urban Development/Mixed-Use Council (Blue Flight)</b>	Douglas P. Wilson	Douglas Wilson Companies	Chairman/CEO
<b>Urban Development/Mixed-Use Council (Bronze Flight)</b>	Gary H. London	The London Group Realty Advisors	President
<b>Urban Development/Mixed-Use Council (Gold Flight)</b>	Christine Kwak	KLR- ARIS Real Estate Ventures	Principal
<b>Urban Development/Mixed-Use Council (Green Flight)</b>	Eric Buchanan	Oliver McMillan	Senior Managing Director
<b>Urban Development/Mixed-Use Council (Silver Flight)</b>	Daniel Nishikawa	OliverMcMillan	Development Director
<b>Urban Revitalization Council (Blue Flight)</b>	William Anderson	AECOM	Principal/Vice President