

YLG Spotlight

Name: Carly Glova
Company: Building Careers

Why are you a ULI member? I am a ULI member because it gives me the opportunity to meet and be inspired by my industry peers who have accomplished very impressive things in their careers. ULI is also a great organization to be a part because it allows me to keep a pulse on industry trends and successes and learn about the companies making waves nationally as well as locally here in San Diego.



When did you get involved? I got involved with ULI in 2015 and immediately became a part of the YLG board in spearheading the Next Step Real Estate Mentoring Program for the organization.

What does ULI mean to you? To me, ULI means connection, resources, industry advocacy and education.

What is your current job and what types of projects are you working on now? I am the Founder and President of Building Careers, an executive search and recruiting firm focused on serving the commercial real estate industry in Southern California, and specifically San Diego. My company has the opportunity to help hire for companies that we truly believe in from both an investment/business model and culture standpoint.

With previous career experience working directly on the finance and acquisitions side of the commercial real estate industry, Building Careers excels at matching growing companies with the right talent for positions throughout the entire company, from accounting, finance, and acquisitions, to design, project/construction management, asset management and property management. Every day we strive to inspire people to succeed.

Building Careers is currently working on finding the right fit for an acquisitions analyst, capital markets producer/director, asset manager, controller, property management director, project manager, superintendent, and operations director. We are always recruiting for great opportunities with growing companies, so if you want to stay up to date on open commercial real estate career opportunities, visit our website at www.buildingrecareers.com or email me at cglova@buildingrecareers.com. I look forward to hearing from you!

What traits do you think define a successful leader? A successful leader is authentic, inspiring, and attracts and encourages the best people to be a part of their team and support their vision. They foster a culture of openness, innovation, and flexibility while providing a clear path to meaningful goals.

What would you be doing if you weren't in real estate? I love traveling and experiencing new places, and I also have a passion for connecting and helping people. If a real estate career wasn't in the cards, I would've pursued the stereotypically glamorous life of a travel writer or getaway deal finder (looking at you, Travelzoo), or in another life, a grammar instructor.

What do you do in your spare time? In my spare time, I love spending time with my husband, exploring new

restaurants (my newest favorite is The [Smoking Goat](#) in North Park), reading, and stand up paddle boarding. I am always looking for new experiences, so if there is something interesting that I am missing out on, let me know!

What has been the most important lesson in your career that you would like to pass along? My most important career lesson was realizing how essential and amazing my network is. When I embarked on the endeavor of creating my own company, I spoke with anyone and everyone, especially in the commercial real estate world. This curiosity and desire to understand each person's role in the industry and what motivated them made me realize that that is exactly what I wanted to do for a living; Learn about what individuals are looking for in an ideal career and create a path for them to make that happen. Nurture, expand, exercise your network and resources and you will be pleasantly surprised by the results.

Favorite quote? Find balance in your life. Work hard but don't let work take over your life, you will lose yourself. Love, but love for the right reasons. Life is too short for anything mediocre. Know who you are and know that you are worthy of reaching your dreams and that it is never too late to start creating that life you have always dreamed of. Do not compare yourself to others, that's just deadly. No two souls are the same. You are your own person, you are beautiful and you are unique. Put your trust in the universe. Some things are just meant to happen, and some are not. Let go of whatever is stealing your happiness, it's hard but it is worth it. Embrace change. Embrace life. Everything happens for a reason, sometimes you just need to breathe, trust and let go." – Charlotte Freeman